



Mo's Restaurant wants to help you make some "Clam\$..."

Mo's Original Seafood and Chowder in Newport, Oregon now offers our famous fresh clam chowder base to non-profit organizations and schools at a reduced price, which you can sell to make some extra "clams". Fundraising with Mo's is fun, delicious and a lot less labor intensive than most fundraisers.

How To Make Some Extra Clams For Your Organization:

- Determine how much money you want to make and figure out how many people will be able to help you.
- Set a reasonable goal for each person (for example 10 quarts per person).
- Then follow the steps below.

Getting Started:

Have an activity that is fun and upbeat when you announce the fundraiser and challenge everybody to participate.

1. The sale period should be no longer than 10 days. For example, kick off your sale on a Friday and have the first turn in for orders the following Friday with a final turn in on following Monday. This allows two weekends for sales.
2. Call our office (541-265-7512) to place your order and arrange a pick up or delivery date. - DO NOT EMAIL YOUR FINAL ORDER.
3. Deliveries are twice per month on a Wednesday. Please circle your delivery date located on the application. If you sell 75 qts of chowder you qualify for free delivery. (Exceptions can be arranged and unforeseen issues happen on both ends so please be flexible.)
4. We need five (5) business days prior to your determined delivery date to complete your order.
5. If you choose to pick up your order, just let us know what time and day work best. We are open 7am-1pm Monday-Friday.

Our clam chowder base is a quick and easy meal for every day dinner ideas. It is also very popular around the holidays and is perfect for parties at home like Super Bowl or the Civil War Game. Mo's clam chowder base is a fresh product that must be kept refrigerated. It has a 3 week shelf life in the refrigerator or may be frozen for up to 3 months. One quart makes five 10 oz bowls.

- When you know your start and end date please sign and fax or email the application and contract back to Mo's Annex in Newport. Fax: 541-265-9323 or gabe@moschowder.com. Once your application and contract are received you will get a confirmation email. If you do not get a confirmation within 48 hours please call our office at 541-265-7512.

Pre-Sell:

- Collect the money from customers as they order.
- Challenge everyone to reach the goal.
- Use incentives (especially with kids) to reach your goal.

Chowder Day:

- Order your quarts of chowder base at 541-265-7512 Monday –Friday 9 am to 4 pm.
- Please allow **five (5) complete business days** prior to your selected delivery day for production and packaging of your order.
- Options to receive your order:
 - Arrange for pick up at Mo’s Restaurant in Newport.
 - If you would like it delivered; sell 75 quarts to qualify for free delivery. All deliveries will go out on your chosen delivery date. This years dates are as follows **2019:** 10/9, 10/23, 11/6, 11/20, 12/4, 12/18 **2020:** 1/15, 1/29, 2/12, 2/26, 3/18, 4/8, 4/22, 5/6, 5/20, 6/3
- Please be prepared with coolers or refrigeration of some kind to keep your order cold until they can be delivered to your customers.

Make sure your cooler size fits your order.



10-15 qt bags



20-25 qt bags



35-45 qt bags



70+ qt bags

(This is only a an approximation guide)

- Mo’s Clam Chowder base comes in a 1qt. sized clear plastic food grade barrier bags with a label and cooking directions. This is a fresh product and must be refrigerated and delivered to buyers the day of delivery or no later than the following day. Mo’s Clam Chowder has a 3 week shelf life in the refrigerator and can be frozen for up to 3 months.

What Does It Cost and How much can you make?

Selling price \$12.00 per quart. You make \$5.00 for every quart you sell.
For example: If you sell 200 quarts you'll make \$1,000.00 profit!

Incentives From Mo's...

For every 25 quarts sold receive \$10.00 in Mo's Gift Certificates.

Mo's gift certificates are good for purchase of food, beverage or gift shop items. You can redeem them at any Mo's Restaurant on the Oregon Coast.

Sell at least 75 quarts and qualify for free delivery.

Payment is due upon receipt or call in our office prior to delivery with a credit card.

Contact Information:

Mo's Enterprises, Inc.

657 SW Bay Blvd.

Newport, OR 97365

Phone: 541-265-7512 Fax: 541-265-9323

gabe@moschowder.com



Fundraiser Application

Mo's fundraising program and pricing is designed to assist nonprofit organizations and groups only. This program reflects Mo's commitment to help our communities raise funds by offering our chowder base at a substantial discount. Mo's clam chowder base purchased through this fundraiser program are not for re-sale and is not designed to provide discount pricing to individuals or groups who do not meet the qualifications listed below. In order receive fundraising pricing, an organization must qualify as a nonprofit organization as defined in one of the following ways: Educational, Religious, Charitable, Community or Athletic group.

Organization Information

Organization Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Office Phone: _____ Fax: _____

Email: _____

Purpose of Fundraiser: _____

Organization Tax I.D.# _____

(Required only if the organization is exempt from sales tax in this state. Not required to receive fundraising pricing.)

Fundraiser Start Date: _____ End Date: _____

Circle a Delivery Date: **2019:** 10/9, 10/23, 11/6, 11/20, 12/4, 12/18 **2020:** 1/15, 1/29, 2/12, 2/26, 3/18, 4/8, 4/22, 5/6, 5/20, 6/3

Contact Information

Name: _____ Title: _____

Address: _____

City: _____ State: _____ Zip: _____

Cell Phone: _____ Office Phone: _____

Email: _____

I certify that I represent the above named organization and that the proceeds from the re-sale of Mo's clam chowder base purchased by this organization will be used for the purpose stated above and not for individual gain or profit.

Signature: _____ Date: _____

Contract

1. Chowder base quarts must be distributed to customers within 24 hours of delivery.
2. Chowder base must be refrigerated or put on ice to maintain above freezing and below 41°F.
3. Mo's Clam Chowder base cannot be used for commercial purposes.
4. Mo's Enterprises, Inc. is not liable for any spoilage or breakage due to improper care once the product leaves the premises or delivery truck.
5. Mo's Enterprises, Inc. is not liable for illness caused by improper food handling once the product leaves our premises or delivery truck.
6. Payment is due upon receipt of product by check, cash or credit card.
7. Sell a minimum of 75 quarts to qualify for delivery.

Name: _____ Date: _____
(Signature)

Send Completed Application and Contract to:

Fax: 541-265-9323 or email: gabe@moschowder.com

For additional information or questions please call 541-265-7512

Office use only

Date Received by Mo's: _____ Approval Signature: _____